## AMENDMENTS TO THE CLAIMS

This listing of claims, if entered, will replace all prior versions and listings of claims in the present Application.

1.    (**Currently Amended**)   A computer-implemented method ~~for presenting forecast information in a computer system~~ comprising:

receiving a forecast definition at [[the]] <u>a</u> computer system, wherein

the forecast definition comprises a forecast interval and a forecast period, <u>**and**</u>

the forecast period comprises a plurality of forecast intervals~~, and~~

~~**each of the plurality of forecast intervals is defined by the forecast interval**~~;

automatically generating a plurality of forecast snapshots, ~~comprising~~ <u>**using a processor of the computer system, wherein**</u>

<u>**the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and**</u>

<u>**the automatically generating the plurality of forecast snapshots comprises**</u>

for each <u>**forecast snapshot**</u> of the plurality of forecast snapshots,

automatically generating a forecast, wherein

~~the forecast is generated~~ for each <u>**forecast interval**</u> of the plurality of forecast intervals,

[[and]] the automatically generating <u>**the forecast**</u> is performed according to the forecast definition, and

<u>**automatically generating the each forecast snapshot of the plurality of forecast snapshots, wherein the each forecast snapshot of the plurality of forecast snapshots comprises the forecast, and**</u>

**forecast summary information for the forecast;**

~~storing the forecast, wherein~~

~~the forecast is stored as a forecast snapshot of the~~

~~plurality of forecast snapshots;~~

**receiving a request at the computer system, wherein**

**the request is configured to cause forecast information for the forecast period to be generated and displayed;**

**in response to the receiving the request,** generating the forecast information **for the forecast period**, ~~in response to receiving a request at the computer system,~~ wherein

~~the request is for displaying the forecast information for the forecast period,~~

the forecast information is generated using the plurality of forecast snapshots; and

**in response to the receiving the request and the generating the forecast information for the forecast period,** displaying~~, on a display coupled to the processor,~~ the forecast information **for the forecast period on a display coupled to the processor**.

2.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises a date for each forecast snapshot.

3.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.

4.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises closed revenue and forecast revenue.

5.      (Previously Presented)   The computer-implemented method of claim 4 wherein the forecast information comprises pipeline revenue.

6.      (Previously Presented)   The computer-implemented method of claim 4 wherein the forecast information comprises expected revenue.

7.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises closed revenue and forecast revenue.

8.      (Previously Presented)   The computer-implemented method of claim 7 wherein the forecast information comprises pipeline revenue.

9.      (Previously Presented)   The computer-implemented method of claim 7 wherein the forecast information comprises name of the participant.

10.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises information for each opportunity of a user.

11.      (Previously Presented)   The computer-implemented method of claim 10 wherein the forecast information for each opportunity includes opportunity identifier and forecast revenue.

12.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises

   a row of information for each forecast snapshot of the plurality of forecast snapshots,

   a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots, and

   a row for each opportunity of a user.

13.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises forecasted quantity of a product.

14.      (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises closed quantity of a product.

15.     (Previously Presented)   The computer-implemented method of claim 1 wherein the forecast information comprises pipeline quantity of a product.


16.     (**Currently Amended**)   A computer system for presenting forecast information, comprising:

        a memory to store a forecast definition and a plurality of forecast snapshots,

            wherein

            the forecast definition comprises a forecast interval and a forecast period,

                **and**

            the forecast period comprises a plurality of forecast intervals, ~~and~~

            ~~each of the plurality of forecast intervals is defined by the forecast~~

                ~~interval~~;

        a processor coupled to said memory and configured to generate the plurality of

            forecast snapshots, ~~comprising~~ **wherein**

            **the plurality of forecast snapshots is generated using the forecast**

                **definition, and**

            **generating the plurality of forecast snapshots comprises**

                for each **forecast snapshot** of the plurality of forecast snapshots,

                    automatically generating a forecast, wherein

                        ~~the forecast is generated~~ for each **forecast**

                          **interval** of the plurality of forecast intervals,

                          [[**and**]] the automatically generating **the**

                          **forecast** is performed according to the

                          forecast definition, and

                    **automatically generating the each forecast snapshot of**

                      **the plurality of forecast snapshots, wherein**

                      **the each forecast snapshot of the plurality of**

                        **forecast snapshots comprises**

                        **the forecast, and**

                        **forecast summary information for the**

                        **forecast;**

~~storing the forecast, wherein~~

    ~~the forecast is stored as a forecast snapshot of the~~

      ~~plurality of forecast snapshots;~~

**said processor further configured to receive a request, wherein**

    **the request is configured to cause forecast information for the forecast**

    **period to be generated and displayed;**

said processor further configured to generate the forecast information, in response

    to receiving a request, wherein

    ~~the request is for displaying the forecast information for the forecast~~

    ~~period~~

    **the forecast information is generated using the plurality of forecast**

    **snapshots**; and

said processor coupled to a display further configured to display the forecast

    information **for the forecast period, in response to receiving the**

    **request and generating the forecast information**.


17.     (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises a date for each forecast snapshot of the plurality of forecast snapshots.


18.     (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant, the more detailed information comprising opportunity information.


19.     (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises forecast revenue.


20.     (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises closed revenue.

21.     (Previously Presented)  The computer system of claim 16 wherein the information comprises expected revenue.

22.     (Canceled)

23.     (Previously Presented)  The computer system of claim 16 wherein information comprises forecast revenue.

24.     (Previously Presented)  The computer system of claim 16 wherein the information comprises pipeline revenue.

25.     (Previously Presented)  The computer system of claim 16 wherein the information comprises name of the participant.

26.     (Previously Presented)  The computer system of claim 16 wherein the forecast comprises information for each current opportunity of a user.

27.     (Previously Presented)  The computer system of claim 16 wherein the forecast comprises information for each opportunity of a user stored in a forecast snapshot of the plurality of forecast snapshots.

28.     (Previously Presented) The computer system of claim 16 wherein the forecast information comprises

        a row of information for each forecast snapshot of the plurality of forecast
        snapshots,
        a row of information for each participant within each forecast snapshot of the
        plurality of forecast snapshots, and
        a row for each opportunity of a user.

29.     (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises forecasted quantity of a product.

30.    (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises closed quantity of a product.

31.    (Previously Presented)  The computer system of claim 16 wherein the forecast information comprises pipeline quantity of a product.

32.    (**Currently Amended**)   A **non-transitory** computer-readable storage medium containing instructions for controlling a computer system to present forecast information, wherein said instructions, when executed by a processor in said computer system, cause said processor to perform a method comprising:

receiving a forecast definition at the computer system, wherein

the forecast definition comprises a forecast interval and a forecast period, **and**

the forecast period comprises a plurality of forecast intervals~~, and~~

~~each of the plurality of forecast intervals is defined by the forecast interval~~;

automatically generating a plurality of forecast snapshots, ~~comprising~~ **using a processor of the computer system, wherein**

**the automatically generating the plurality of forecast snapshots is performed using the forecast definition, and**

**the automatically generating the plurality of forecast snapshots comprises**

for each **forecast snapshot** of the plurality of forecast snapshots,

automatically generating a forecast, wherein

~~the forecast is generated~~ for each **forecast interval** of the plurality of forecast intervals,

[[and]] the automatically generating **the forecast** is performed according to the forecast definition, and

**automatically generating the each forecast snapshot of the plurality of forecast snapshots, wherein**

**the each forecast snapshot of the plurality of**

**forecast snapshots comprises**

**the forecast, and**

**forecast summary information for the**

**forecast;**

~~storing the forecast, wherein~~

~~the forecast is stored as a forecast snapshot of the~~

~~plurality of forecast snapshots;~~

**receiving a request at the computer system, wherein**

**the request is configured to cause forecast information for the forecast**

**period to be generated and displayed;**

**in response to the receiving the request,** generating the forecast information **for**

**the forecast period**, ~~in response to receiving a request at the computer~~

~~system,~~ wherein

~~the request is for displaying the forecast information for the forecast~~

~~period,~~

the forecast information is generated using the plurality of forecast

snapshots; and

**in response to the receiving the request and the generating the forecast**

**information for the forecast period,** displaying~~, on a display coupled to~~

~~the processor,~~ the forecast information **for the forecast period**.


33.    (**Currently Amended**)  The **non-transitory** computer-readable storage medium of claim 32 wherein the forecast information comprises a date for each forecast snapshot of the plurality of forecast snapshots.


34.    (**Currently Amended**)  The **non-transitory** computer-readable storage medium of claim 32 wherein the forecast information comprises a row for a participant that, when selected, provides more detailed information about the participant.


35.    (**Currently Amended**)  The **non-transitory** computer-readable storage medium of claim 32 wherein the forecast information comprises a name of a participant.

36.     (**Currently Amended**)  The **<u>non-transitory</u>** computer-readable storage medium of claim 32 wherein the forecast information comprises a row of information for each forecast snapshot of the plurality of forecast snapshots and a row of information for each participant within each forecast snapshot of the plurality of forecast snapshots.

37.     (**Currently Amended**)  The **<u>non-transitory</u>** computer-readable storage medium of claim 32 wherein the forecast information comprises forecasted quantity of a product.

38.     (Canceled)

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